

MORE Education Department Presents:

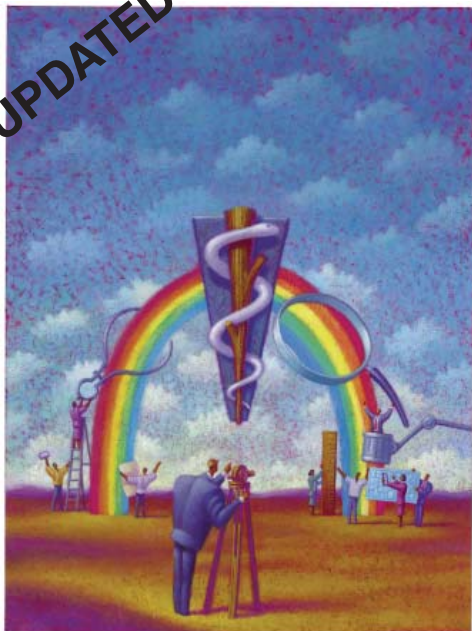
Questions? Contact: Regina Jordan at
homestudy@SucceedwithMore.com or 630.324.8423



HOMESTUDY CORRESPONDENCE

Courses can be sent by mail, E-mail or picked up at either MORE location

UPDATED



**Sponsored by
Illinois Association of REALTORS®
in conjunction
with Mainstreet Organization of REALTORS®**

Cost: \$25 per course or \$80 for 12 hours

Courses offered

CORE 3-hrs.

- COR 1651 (A)-Agency, License Law & Escrow
- COR 1653 (A)-Agency, License Law & Escrow
- COR 1654 (A)-A Study of the IL License Law
- COR 1661 (A)-Agency, License Law and Escrow - Keeping it EZ
- COR 1640 (B)-Legal Issues: From Melting Pot to Salad Bowl
- COR 1655 (B)-Legal Issues: Disclosure & Anti-Trust
- COR 1658 (B)-Legal Issues: Disclosure Issues
- COR 1662 (B)-Legal issues: Disclosure Issues for Landlords
- COR 1663 (B)-Legal Issues: Why Go To Court to Learn Federal Fair Housing Laws?

ELECTIVE-3 hrs.

- APP 531-Estimating the Value of Real Property
- ETH 1524-Real Estate Ethics (complies with NAR Quadrennial Ethics Requirement)
- ETH 1528-The "Golden Rule" and the Code of Ethics (complies with NAR Quadrennial Ethics Requirement)
- FH 355-Companion & Service Animals in Housing
- FI 1103-Property Taxes in Illinois
- FI 1152-Short Sales, Foreclosures. Loss Mitigation & More
- FI 1198-Real Estate Investing 101

SEE REVERSE SIDE FOR COURSE DESCRIPTIONS.

To sign up on the website, go to
www.SucceedwithMore.com.

Click on the Education Tab, then CE_Homestudy and
Order Online.

- There is a \$15 cancellation policy for the home study continuing education courses.
- There is a 24 hour cancellation policy, once you are in receipt of documentation. After 24 hours, there are no refunds.
- Exams are to be taken within the current renewal period of purchase or will need to be repurchased. Course materials are updated bi-annually.
- A 24-hour wait period after receipt of course material(s) before testing.

Mainstreet Organization of REALTORS® | 6655 Main St. | Downers Grove, IL 60516 | or Fax 630-324-8403

MORE Education Department Presents:

HOMESTUDY CORRESPONDENCE

Course can be sent by mail, E-mail or picked up at either MORE location

Name _____

MORE Member No. _____ Phone _____

Company _____

Address: _____

City/State/Zip: _____

E-mail: _____

This course is intended to be ordered through www.SucceedwithMore.com website (see above). If you should order by submitting this order form to the Education Department, an additional \$2.50 per course fee will apply. Please return to Mainstreet, 6655 Main St., Downers Grove, IL 60516 or fax to 630-324-8403

STEP ONE: Choose desired course(s):

- | | | |
|-----------------------------------|-----------------------------------|-----------------------------------|
| <input type="checkbox"/> APP 531 | <input type="checkbox"/> ETH 1524 | <input type="checkbox"/> ETH 1528 |
| <input type="checkbox"/> FH 355 | <input type="checkbox"/> FI1103 | <input type="checkbox"/> FI 1152 |
| <input type="checkbox"/> FI 1198 | <input type="checkbox"/> COR 1640 | <input type="checkbox"/> COR 1651 |
| <input type="checkbox"/> COR 1653 | <input type="checkbox"/> COR 1654 | <input type="checkbox"/> COR 1655 |
| <input type="checkbox"/> COR 1658 | <input type="checkbox"/> COR 1661 | <input type="checkbox"/> COR 1662 |
| | <input type="checkbox"/> COR 1663 | |

STEP TWO:

Please check pick-up location or mail:
DG Naperville TP Mail
Pick-up/Mailing requires an additional \$2.50 fee per course ordered. (If picking up, please list date and time) _____

STEP THREE: Form of payment:

- [] Check [] American Express [] Discover
[] Mastercard [] Visa

Card #: _____ Exp. _____

Signature: _____

HOMESTUDY COURSE DESCRIPTIONS

COR 1640 – Legal Issues: From Melting Pot to Salad Bowl: Immigration and changes in our marketplace make it imperative that we understand cultural differences and know how to work with people of different backgrounds. This course helps today's agent understand not only why we need to embrace diversity, but gives them some concrete guidelines for working with multi-cultural clients.

COR 1651 – Agency, License Law & Escrow: This is a three-hour course exploring the basics of agency duties and disclosure as well as the proper procedures when handling escrow monies.

COR 1653 – Agency, License Law & Escrow: This course will review the real estate license law with an emphasis on Agency disciplinary actions and maintenance of escrow accounts. Home study students will be required to take a proctored exam at their local association for CE credit.

COR 1654 – A Study of the IL License Law: This course provides an in-depth review of the Real Estate License Act of 2000 with particular emphasis on agency, licensing requirements, compensation and business practices, escrow requirements and disciplinary provisions.

COR 1655 – Legal Issues: Disclosure & Anti-trust : This course is intended to provide the student information on certain disclosure issues and issues related to antitrust in real estate. After successful completion, the student should have a working knowledge of the requirements of the Illinois Radon Awareness Act, the Residential Lead-Based Paint Hazard Reduction Act – Title X and the Illinois Residential Real Property Disclosure Act. In addition, the student should provide information to their clients concerning these disclosures. Also, the student will have an understanding of the history of antitrust laws and those antitrust issues applicable to the practice of real estate.

COR 1658 – Legal Issues: Disclosure Issues: What do we disclose and when? What does the law say and what's just plain common sense? Issues of disclosure have never been more confusing and this course helps sort them out.

COR 1661 – Agency, License Law & Escrow – Keeping it EZ : The new Core A requirements are important and it is also important to keep it simple and if possible, fun. This course is geared toward the busy licensee who wants to keep informed, but values their time. Keeping it EZ incorporates all the required information IDFP wants licensees to know to keep themselves violation free.

COR 1662 – Legal Issues: Disclosure Issues for Landlords: Lack of disclosure can lead to many violations for licensees and for landlords. This refresher course addresses four main disclosure issues: Lead based paint; Mold; Radon; and Illinois Real Estate License Act disclosures. Whether you sell residential property or manage real estate, these disclosure issues affect you.

COR 1663 – Core B: Legal Issues – Why go to Court to Learn Federal Fair Housing Laws?: Course description: Practice “smart and safe” real estate by knowing the laws and playing by the rules. This course is a refresher and reminder of a number of specific points that are part of residential real estate transactions each day.

APP 531 - Estimating the Value of Real Property: Estimating the Value is a home study course that covers the key concepts, issues and practices of doing a real estate appraisal.

FH 355 – Companion & Service Animals in Housing: This three hour elective continuing education course will provide the student with information regarding the local, state and national ADA laws regarding service animals, as well as define the Fair Housing Amendment Act of 1988 as it defines persons with disabilities and types of accommodations.

FI 1103 – Property Taxes in Illinois: This course is an introduction to the basic principles and concepts of the Illinois property tax system. Property taxes in Illinois are the major source of revenues for local units of government, schools and local taxing bodies and districts. Over the past 30 years, property taxes have become a major expense for property owners and can be an obstacle to ownership.

FI 1152 – Short Sales, Foreclosures, Loss Mitigation & More: Customer service in the high impact trenches...that's what this course is all about. Today's consumer is often faced with financial realities that were seldom talked about just a few short years ago. Especially for home sellers, the “irrational exuberance” for many has turned to the hard cold fact that the mortgage balance outweighs the property's current value and the property is no longer affordable.

FI 1198 - Real Estate Investing 101: This course will give the real estate licensee an awareness of the opportunities for personal wealth building, in addition to providing an overview of the special challenges for a licensee who wishes to be a real estate investor.

ETH 1524 – Real Estate Ethics: This course helps the licensee understand how the REALTOR® Code of Ethics impacts their business and how the Code is reflected in Illinois License Law which affects all licensees – not just REALTORS®. Completing this course will also meet the National Association of REALTORS (NAR) Code of Ethics 4-yr. Requirement.

ETH 1528 – The “Golden Rule” and the Code of Ethics: This course gives you 99+ Code of Ethics Reminders and the Guidelines of Importance for our Rapidly Changing World. Completing this course will also meet the National Association of REALTORS (NAR) Code of Ethics 4-yr. Requirement.

A 24-hour wait period after receipt of course material(s) before testing.