

MORe Professional Development Committee

Questions? Contact: Regina Jordan at 630-324-8423  
at rjordan@SucceedwithMore.com



## COMPETITIVE EDGE SERIES SEMINARS

Things Just Don't Gotta Get Better-YOU DO!/STOP IT! Prospecting No Longer Works



Rossi, EDUTAINOR, Certified e-PRO Trainer, Master Neuro Linguistics Practitioner (NLP), Humorist, Coach, Bon Vivant, owner of ROSSI Speaks, Inc., delivers presentations, facilitations, education, coaching, and management consulting to companies, corporations, associations, builders, and sales associates Internationally. Author of Dog Eat Dog & Vice Versa: 9 Secrets To Put The Bite Into Your Marketing©. Achieving sales of over 10,000 copies it's first year.

### Thursday, August 12, 2010

### Things Just Don't Gotta Get Better-YOU DO!

9 a.m.- noon

### STOP IT! Prospecting No Longer Works

1 p.m.- 4 p.m.



**Location:**  
Downers Grove Office  
6655 Main St.



**Cost:**

**\$40 for Members for each session; \$70 for both**  
**\$50 for Non-Members for each session; \$80 for both**

#### Things Just Don't Gotta Get Better – You Do!

In a negatively-induced market, we hear the mantra of the Rah Rah Coaches, "It's going to get better!" Therefore, we wait and wait and wait, and guess what – it doesn't! In the interim, we have wasted away our time waiting. STOP IT! It's time to sharpen the saw. Four major teeth will be highlighted and sharpened: Attitude (a learned behavior) – Personal / Business Planning (short cuts) – Technology (new stuff) – Marketing (not the same old stuff). Rossi's goal for this class is for you to walk out ENER-GIZED, REFRESHED, and EDUTAINED. So come early and stay late to get all the extras.

#### STOP IT! Prospecting No Longer Works!

Knock Knock. Who's There? No One. No One Who? No really, NO ONE WANTS YOU AT THEIR DOOR, no one wants you to call, and they hate your mailings! Get a grip, get a glove, get in the game! The world has changed! Prospecting has become an art that has taken on a new form. From Madison Ave. to Main St. – declassified information that will give you a map to outpace your competition. What's old is new again and what's new is old hat. Bring social media into your arena!

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Name \_\_\_\_\_ Address: \_\_\_\_\_

MORe Member No. \_\_\_\_\_ Phone \_\_\_\_\_

Email address \_\_\_\_\_

Check seminar you would like to attend:

Things Just Don't Gotta Get Better  STOP IT!  Both

(Please Circle) Check Visa MC Discover AmEx

Card No. \_\_\_\_\_ Exp. \_\_\_\_\_

Signature \_\_\_\_\_

Important Notice: If you have any disabilities that require special attention, please identify those special needs: \_\_\_\_\_

I acknowledge that I have read the cancellation policy  
Please return to Mainstreet, 6655 Main St., Downers Grove, IL 60516 or fax to 630-324-8403 or register online. Online registration directions are at the right.

**CANCELLATION POLICY:**  
**NO REFUND if failure to cancel by August 10th.**

Register online at  
[www.SucceedwithMore.com](http://www.SucceedwithMore.com).

**Members:**

- Login the Yellow Section of the home page.
- Go to far left column, scroll down and click on "Registered Events - Sign up."

**Non-members:**

- Click on the "Events" tab at the top of the home page.
- Click on "MORe Calendar." Select appropriate dropbox "Month" and "Upcoming Events."
- Click on the day of the class.
- Click link representing - [Click here to Register Online!](#)