

MORE Professional Development Committee Presents:

Questions? Contact: Cortney Barnard at  
cbarnard@SucceedwithMore.com



**CERTIFIED NEGOTIATION CONSULTANT CERTIFICATION (CNC)-MARCH 24**

**ADVANCED NEGOTIATION SEMINAR-MARCH 25**

**The 2009 Competitive Edge Series**

Mbrs. & Non-Mbrs. Welcome



Special at no cost to YOU!!! Attend and receive a FREE download of the CD, Negotiating -- The Competitive Difference -- Vol. 1 to your iPod in MP3 format - valued at \$49.

Gain the competitive edge in your market to:

**CNC**

- Prepare your client and yourself for the negotiating process
- Use your negotiating skills to increase your post-transaction referrals

**Advanced**

- Guide a seller and buyer through the process of developing their negotiating strategy
- Assist clients and agents to focus on facts rather than opinions

Back by...

**Popular Demand!!!**

The Professional Development Committee  
of Mainstreet Organization of REALTORS®  
Presents

**Certified Negotiation  
Consultant Certification (CNC)  
March 24, 2009**

and

**Advanced CNC Negotiation Seminar**

\*Prerequisite: CNC Certification required

**March 25, 2009  
with Roger Turcotte**



**Cost: \$79 each (\$150 for both) on or  
before March 9th; \$99 each (\$185 for both) after**

**9 a.m.-1 p.m.**

**Downers Grove Main Office**

RSVP to Education Department | Mainstreet Organization of REALTORS® | 6655 Main St. | Downers Grove, IL 60516 | or Fax 630-324-8403

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Select class: [ ] Certified Negotiation Consultant [ ] Advanced CNC

Name \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

MORE Member No. \_\_\_\_\_ Phone \_\_\_\_\_

Email address \_\_\_\_\_

Please choose method of payment: Payment Amount \_\_\_\_\_

[ ] Check [ ] American Express [ ] Discover [ ] Mastercard [ ] Visa

Credit Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Login to [www.SucceedwithMore.com](http://www.SucceedwithMore.com).  
**Member:** Login the Yellow Section of the home page. Scroll down to Upcoming Events in the middle of the page. **Non-member:** Click on Events, MORE Calendar and refresh to the March calendar month. Click on March 24th and/or 25th to register.

Please return to Mainstreet, 6655 Main St., Downers Grove, IL 60516 or fax to 630-324-8403. For further information, please contact the Education Department at 630.324.8400.

Cancellation Policy  
Must cancel 48 hours prior to start of class for a refund

NO STATE C.E. FOR COMPLETION OF THESE COURSES

**Important Notice: If you have any disabilities that require special attention, please identify those special needs: \_\_\_\_\_**