

MORE Professional Development Committee Presents:

Questions? Contact: Cortney Barnard at
cbarnard@SucceedwithMore.com



CERTIFIED NEGOTIATION CONSULTANT CERTIFICATION (CNC)-OCT. 21

ADVANCED NEGOTIATION SEMINAR-OCT. 22

The 2009 Competitive Edge Series

Mbros. & Non-Mbros. Welcome



Special at no cost to YOU!!! Attend and receive a FREE download of the CD, Negotiating -- The Competitive Difference -- Vol. 1 to your iPod in MP3 format - valued at \$49.

Gain the competitive edge in your market to:

CNC

- Prepare your client and yourself for the negotiating process
- Use your negotiating skills to increase your post-transaction referrals

Advanced

- Guide a seller and buyer through the process of developing their negotiating strategy
- Assist clients and agents to focus on facts rather than opinions

Back by...

Popular Demand!!!

The Professional Development Committee
of Mainstreet Organization of REALTORS®
Presents

**Certified Negotiation
Consultant Certification (CNC)
October 21, 2009
and**

**Advanced CNC Negotiation Seminar
*Prerequisite: CNC Certification required
October 22, 2009
with Roger Turcotte**



**Cost: \$79 each (\$150 for both) on or
before Oct. 2; \$99 each (\$185 for both) after**

9 a.m.-1 p.m.

Downers Grove Main Office

RSVP to Education Department | Mainstreet Organization of REALTORS® | 6655 Main St. | Downers Grove, IL 60516 | or Fax 630-324-8403

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The 2009 Competitive Edge Series

Select class: [] Certified Negotiation Consultant [] Advanced CNC

Name _____

Address: _____

City, State, Zip: _____

MORE Member No. _____ Phone _____

Email address _____

Please choose method of payment: Payment Amount _____

[] Check [] American Express [] Discover [] Mastercard [] Visa

Credit Card Number: _____ Exp. Date: _____

Signature: _____

Login to www.SucceedwithMore.com.

Member: Login the Yellow Section of the home page. Scroll down to Upcoming Events in the middle of the page. **Non-member:** Click on Events, MORE Calendar and refresh to the December calendar month. Click on Oct. 21 and/or 22nd to register.

Please return to Mainstreet, 6655 Main St., Downers Grove, IL 60516 or fax to 630-324-8403. For further information, please contact the Education Department at 630.324.8400.

Cancellation Policy
Must cancel 48 hours prior to start of class for a refund

NO STATE C.E. FOR COMPLETION OF THESE COURSES

Important Notice: If you have any disabilities that require special attention, please identify those special needs: _____