



# 2009 SUMMER CE EXTRAVAGANZA

The Indiana Real Estate Commission will now accept ALL of the Illinois Association of REALTORS® C.E. courses for credit. Why take two sets of courses? Take your C.E. requirements through MAINSTREET!! SPREAD THE WORD TO ALL THOSE WITH DUAL LICENSES!



To register, visit [www.SucceedwithMORe.com](http://www.SucceedwithMORe.com):

Members - log on and choose Education.

Non-members - choose Education at the top of the page.

NOW is the time to get started on your continuing education requirements. Remember...the state allows two full years to complete. Sales Agents, your two-year period started on 05/01/09, and will end on 04/30/11. Brokers, your two-year period started on 05/01/08, and will end on 04/30/10. oplete your 6-hr. broker mgmt. requirement at a discounted rate.

**COST: MORe Members:** 3 hr. Elective: \$20 info only; \$30 CE credit

6 hrs. BME 1800: \$131 for Brokers with license number of 475.117700 or less

\$143 for Brokers with license number of 475.117700 or higher (includes the Broker Mgmt. Text/MacDougal)

**Non-MORe Members:** 3 hr. Elective: \$25 info only; \$35 CE credit

6 hrs. BME 1800: \$131 for Brokers with license number of 475.117700 or less

\$143 for Brokers with license number of 475.117700 or higher (includes the Broker Mgmt. Text/MacDougal)

DATE	TIME	INSTRUCTOR	COURSE #/TITLE	SITE
July 20	9 a.m. - 5 p.m.	Lynn Madison	BME 1800 Broker Management	Downers Grove
July 27	1- 4 p.m.	Chris Read	FI 1102 RESPA & HUD 1	Tinley Park
July 27	1- 4 p.m.	Steve Kon (New)	FI 1142 Tax Sales for Rookies	Naperville
July 29	9 a.m. - noon	Conrad 'Skip' Juckins	FI 1137 BPO - Broker Price Opinion	Tinley Park
Aug. 4	9 a.m. - noon	Lynn Madison	FI 1130 The Long and Short of It: Anatomy of a Short Sale	Tinley Park
Aug. 13	9 a.m. - noon	Steve Kon (New)	FI 1142 Tax Sales for Rookies	Tinley Park
Aug. 17	9 a.m. - 5 p.m.	Wayne Paprocki	BME 1800 Broker Management	Tinley Park
Aug. 20	1- 4 p.m.	Conrad 'Skip' Juckins	FI 1137 BPO - Broker Price Opinion	Naperville
Aug. 24	9 a.m. - noon	Lynn Madison	FI 1130 The Long and Short of It: Anatomy of a Short Sale	Downers Grove
Aug. 26	1- 4 p.m.	Chris Read	FI 1102 RESPA & HUD 1	Naperville

We are offering all courses FOR INFORMATION ONLY or FOR CE CREDIT

\*MORe Now Offers the Competitive discount. Find the same classroom c.e. course offered somewhere else at a lower rate and bring the documents to MORe. We'll give you the same rate to attend our class. We are that sure that you will get **more** out of a MORe C.E. class that we will stand behind this pledge!



# CONTINUING EDUCATION COURSE DESCRIPTIONS

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## Description List

We are offering all classes FOR INFORMATION ONLY or FOR CE CREDIT

COURSE #	NAME	HRS.	DESCRIPTION
BME 1800	Broker Management Course <i>Updated</i>	6 hrs. Broker Mgmt.	Course is intended to provide the knowledge and tools necessary to be an effective Illinois Real Estate Broker. <b>BROKER C.E. MANDATORY REQUIREMENT.</b>
FI 1102	RESPA & the HUD 1	3 hrs. Elective	This course is designed to give agents an understanding of why and how the Real Estate Settlement Procedures Act (RESPA) is the cornerstone of federal law governing Real Estate transactions. Agents will obtain an in depth analysis of the current HUD 1 statement as well as the revised HUD 1 and Good Faith Estimate that will be in place after January 1, 2010.
FI 1130	The Long and Short of It: Anatomy of a Short Sale	3 hrs. Elective	This course will look at the short sales from both sides - the seller/buyer. We will analyze the transaction from the decision of the agent to take the listing.
FI 1137	BPO - Broker Price Opinion	3 hrs. Elective	This course is designed to acquaint the real estate professional with BPOs - Broker Price Opinions and their role in the short sale and as an additional source of income. It will also give the student a starting point as to how to begin to contact various service providers and offer to produce BPOs for them.
FI 1142	Tax Sales for Rookies	3 hrs. Elective	This course will help the novice understand a tax sale and to guide the investor through a step by step process of acquiring real estate through a tax sale. Difference between tax deeds vs. tax certificates; types tax sales, researching tax sale properties, preparation for attending the sale and important legal issues a tax buyer should be knowledgeable on prior to participating in a tax sale.

## CLASS REGISTRATION FORM

Name \_\_\_\_\_  
 MORE Member No. \_\_\_\_\_ Phone \_\_\_\_\_  
 Company \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City/State/Zip: \_\_\_\_\_  
 E-mail: \_\_\_\_\_  
 Form of payment: [ ] Check [ ] American Express [ ] Discover  
 [ ] Mastercard [ ] Visa  
 Card #: \_\_\_\_\_ Exp. \_\_\_\_\_ Signature: \_\_\_\_\_

Check one: [ ] July 20-BME 1800  
 [ ] July 27-FI 1102  
 [ ] July 27-FI 1142  
 [ ] July 29-FI 1137  
 [ ] Aug. 4-FI 1130  
 [ ] Aug. 13-FI 1142  
 [ ] Aug. 17-BME 1800  
 [ ] Aug. 20-FI 1137  
 [ ] Aug. 24-FI 1142  
 [ ] Aug. 26-FI 1102

### CE Credit

### Info Only

[ ] *check one*  
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Do you have any disabilities which require attention? \_\_\_\_\_

Register by faxing to 630-324-8403 or make check payable to MORE and mail to Mainstreet. 6655 Main St., Downers Grove, IL 60516, Attn.: Education. To register online, visit [www.SucceedWithMore.com](http://www.SucceedWithMore.com). **MEMBERS:** Login the yellow box." Far left, "My Account column," click on CE Classes Registered" Sign Up link. **NON-MEMBERS:** Visit website, click on Events and MORE Calendar.