

MORE Commercial Committee Presents:

Questions? Contact: Nancy Willig
630-324-8414 or nwillig@SucceedWithMore.com



CLOSING A COMMERCIAL TRANSACTION

KEY SKILLS TO EFFECTIVELY LEASE AND MARKET YOUR PROPERTIES



Friday, Sept. 10, 2010
9 a.m.-11 a.m.

MORE Classroom
6655 Main St.
Downers Grove, IL

\$10 for non-subscriber MORE members, \$15 for non-subscriber and non-MORE members at the door.
(Subscribers need to call in reservations to 630.324.8414)

Closing a Commercial Transaction

Presented by Theresa Schulz, Managing Broker, Schulz Properties Commercial Real Estate

- Listed a commercial property for lease... Now What??
- Learning Your Market Facts and why they are important in securing a tenant
- Strategies in Finding Commercial Tenants
- Understanding the Base Deal Points
- Representing Landlord vs Tenant Tips
- Creating Lease Abstracts

RSVP to Nancy Willig | Mainstreet Organization of REALTORS® | 6655 Main Street | Downers Grove, IL 60516 | or Fax 630-324-8401

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Closing a Commercial Transaction

Key Skills to Effectively Lease and Market Your Properties



Name _____

Member No. _____ MLS Office No. _____

Company _____

Phone _____

Address _____

City _____ State _____ Zip _____

Additional Attendees/Member Nos.. _____

Members may register online by going to www.SucceedwithMore.com, logging in in the Yellow Box, scrolling down to Upcoming Events and clicking on Upcoming Events. Nonmembers may register by going to www.SucceedwithMore.com and choosing Events. Commercial Events, change calendar to September 10, Refresh Calendar and click on event.

Card No. _____

Exp. _____

Signature _____

Reservations taken on a first-come, first-serve basis. Thank you! SucceedWithMORE.com