

H. SUE WISKOWSKI-FAIR



REAL ESTATE BUSINESS:

Former Co-Owner and President of Realty Executives of Illinois Franchise system – 1989-2004

Listing and selling residential real estate – Realty Executives Premiere, Aurora, IL - present

Have SRES, SFR, GRI, CRS, CRB designations

Licensed in Illinois in 1989 as Broker

Licensed in Wisconsin in 1973 as Broker

Actively listed and sold real estate for several years in Wisconsin

Managed real estate branch office in Wisconsin for 12 years before moving to Illinois

Managed real estate offices for ten plus years in Illinois, while expanding/selling/managing the Realty Executives Franchise business within Illinois from 1989 until 2004.

Currently serving a 3 year term on the MRED Board of Managers (Midwest Real Estate Data) 2017-2019
Treasurer of MRED – 2018

REALTORS ASSOCIATION PARTICIPATION:

LOCAL ASSOCIATION ACTIVITIES

Served on numerous local Madison, Wisconsin Association committees - 1973-1989
President of Greater Madison Board of Realtors, Wisconsin – 1982
Realtor of Year for Greater Madison Board of Realtors, Wisconsin – 1983
Director of Realtor Association of West/South Chicagoland Association – 2003-2006
Member of Realtors Assn. Of Western Suburbs (now MORE Assn of Realtors - 1989 to present
Served on RWS Strategic Planning committee - 1995
Served on RWS Education Committee - 1990-92
Member of RWS Broker/Lawyer Committee – 1992-98
Chairman RWS Broker/Lawyer Committee – 1995-96-97
Named “Chairman of the Year” - 1996
RWS “Outstanding Service Award” – 1997 and 2003
"Special Achievement in Industry" Award - RWS – 1998
Association Key Award – 2005 - RWSSC
President’s Award – MainStreet Organization of Realtors – 2009
Member - RWS Nominating Committee – 1999 and 2008
Member - RWS Long Range Planning committee - 2000
Served on GAAR Legislative Committee - 1995
Served on GAAR Search Committee for new E.O. - 1996 - 97
Realtor of the Year Award - RWS – 2000
Director of MainStreet Organization of Realtors – 2014-17
Special Achievement in Industry Award – MORE Association – 2017
Serving on Audit and Nominating Committees of MORE - 2018

STATE ASSOCIATION ACTIVITIES

Served on numerous Wisconsin State Association committees - 1978-1989
Served as Line Officer and State Director for numerous years
President of Wisconsin Realtors Association – 1985-86
Realtor of the Year for Wisconsin State Association – 1987
Vice Chair - Realtor Services MIG - Illinois Association of Realtors - 2000
Member - Broker/Lawyer Liaison Committee - IAR - 2000-02
Chairman – Illinois Association of Realtors - Real Estate Finance Committee - 1993
Chairman – Illinois Association of Realtors - Strategic Planning Committee – 1996
Chairman – Illinois Association of Realtors - Member Services MIG
Current or Previous Member - IAR Executive Committee, IAR Strat Planning Committee; Real Estate Finance Committee; Gov. Affairs Committee; Personal Assistant Task Force.
Partnership for Homeownership, Director and Chairman – 10 years
NAR Director on Illinois Executive Committee – multiple years
Realtor of the Year - State of Illinois – 2001
IL Realtors – Housing Opportunity Committee – 2012 – 2019
Chair of IL Realtors Credentials Committee – 2015
Member of Senior Housing Working Group – 2016-17
Member of IR Nominating Committee – 2017
Member of IR Public Policy Committee – 2016-2019

NATIONAL ASSOCIATION ACTIVITIES

Served on numerous National Association Committees - 1982 to present

Member of Initial Agency Task Force in 1983-84 and again in 1987-88

Regional Vice President –NAR – Region 7 (States of Illinois, Indiana, Wisconsin) – 1988

Chairman of NAR Legal Action/Education -- 1986

Chairman of NAR Risk Reduction Committee – 1987

Chairman of NAR Real Estate Finance Committee – 1989

Chairman of NAR Conventional Finance and Lending Committee – 1998

Chairman , NAR Public Policy Coordinating Committee - 2002

Chairman, Federal Housing Policy Committee - NAR -2000

Member of NAR State and Municipal Committee - 1995-96-97

Member of NAR Strategic Planning Committee - 1988

Member of NAR Housing Needs Committee - 1992-93

Member, NAR Executive Committee – 1991-1992

Member, Public Policy Coordinating committee – NAR – 1989-1998

Vice Chair, Public Policy Coordinating Committee - NAR - 2001

Vice Chair, Federal Housing Policy committee - NAR - 1999

Member - President's Advisory Group on Smart Growth - 1999 - 2000

Member of Freddie Mac Industry Advisory Group - 1998-2000

Member of NAR Political Advocacy Advisory Group - 2001-2002

Member of NAR Housing Opportunity PAG - 2001/2002

Member of NAR GSE reform PAG – 2008-0009

Served on NAR Board of Directors for Wisconsin for a number of years, and as State President in 1986

Served on NAR Board of Directors for Illinois - 1997-98, and as Committee Chair in 1989 and 1998.

NAR Board of Directors' representative from Realtor Association of Western Suburbs and MainStreet – 1989, 1999, 2000,2003 to 2011

Currently serving on NAR Public Policy Coordinating Committee – 2018-2019

RPAC participation since 1974 – Major Investor level

Full list of 125 committees/leadership positions served is available at Realtor.org

PREVIOUS BUSINESS EXPERIENCE:

Secretary to Mayor of City of Wausau, Wisconsin - 1954-57

Wausau, Wisconsin

Secretary in Wisconsin Governor's Office- 1957 - 62

Madison, Wisconsin

Assistant Secretary of Continental Mortgage Insurance Company - 1962-63

Madison, Wisconsin

Treasurer of Madison American Guaranty Insurance Company of Wisconsin - 1964-67

Madison, Wisconsin

Assistant to the President of The Wisconsin Cheeseman - 1967-73

Sun Prairie, Wisconsin

Licensed in 1973 as Real Estate Salesperson and Broker in Wisconsin

Agent - Walter Olson Realty - 1973-75

Madison, Wisconsin

Broker/Manager of Branch Office of The Stark Company, Realtors - 1975-1989

Madison, Wisconsin

Owner/Developer of Realty Executives of Illinois/Indiana Franchise system – 1989 - 2004

COMMUNITY SERVICE:

Actively led the Realty Executives Regional effort which raised over \$145,000 in 4 1/2 years to contribute funds to the Make A Wish Foundation of Illinois through golf outings, festivals, open houses, commission deductions, donut sales, car washes.

Past President and Director of Mental Health Center of Dane County. WI - 1986-89
Madison, Wisconsin

Member of Governor of Wisconsin Task Force on Housing 1988-1989
Madison, Wisconsin

Named -- "Distinguished Woman of the Year" – 1986
Madison, WI

Member, TEMPO, Women's Professional Organization - 1980-89
Madison, Wisconsin

Active in Fundraising for Activities for United Way, WHA and Easter Seals
Madison, Wisconsin

Past member of Sales and Marketing Executives, Madison Builder Association,
West Towne Business Association
Madison, Wisconsin

Member, Women's Council of Realtors, DuPage Chapter - 1990-97
DuPage County, Illinois

Named "Member of the Year" - 1994

Member of Illinois Governor's Task Force on Housing Needs - 1991-93
Springfield, IL

Member – Naperville Chamber of Commerce, Illinois - 1990-95
Member Recruitment Committee – 1992

Co-Founder of Foundation – Home Hope – Non-profit to assist homeowners with repairs and maintenance issues 2003-2008

Active member of Village Bible Church – 2001-present

Member – Village Bible Stewardship Team – 2009 to present

Treasurer – Village Bible Church – 2012 to present

Member – Sugar Grove Chamber of Commerce – 2016-2019

Participated in construction and financial support of Homes for Habitat – DuPage County – 2017-2018 and
IR Homes for Habitat build in Aurora, IL in 2016

Served breakfast at local Hesed House Shelter - 2016-2017

PERSONAL:

Widowed. Three Children. Two grandchildren.

Born and raised on a dairy farm in Marathon County, Wisconsin.

H Sue Wiskowski-Fair
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