"Personally invested," "extremely knowledgeable," and "the whole package" are just some of the words of high praise that clients freely post on online reviews and use to describe Broker Owner Anna Klarck. Klarck has much to celebrate since she launched her own brokerage, AK Homes, in January 2016. She generated nearly \$100 million in production and sold more than 350 homes in less than 4 years. That success is impressive, but not unexpected, given her record. Formerly with RE/MAX Showcase, this 23-year industry veteran is an expert negotiator who understands the needs of both the first-time buyer and the seasoned homeowner.

A native of Poland, Klarck was born and raised in Warsaw before moving to the U.S. Growing up in her family business gave her an experience that strengthened the sales and marketing skills she relies on today. Klarck says the lessons she learned about building relationships while growing up in her family's business have proven invaluable. Klarck has been recognized in Chicago Agent Magazine and Top Agent Magazine and ranked amongst the Top 20 highest-producing agents in Lake County and Best Real Estate Agents in Illinois.

A Lake County resident since 1993, she is also a member of the National Association of Realtors and the Mainstreet Organization of Realtors. Klarck is committed to increasing her own knowledge of the industry through continuing education. Klarck currently holds 14 real estate designations.

In her free time, Klarck enjoys long walks, gardening, reading and, most of all, spending time with her family.